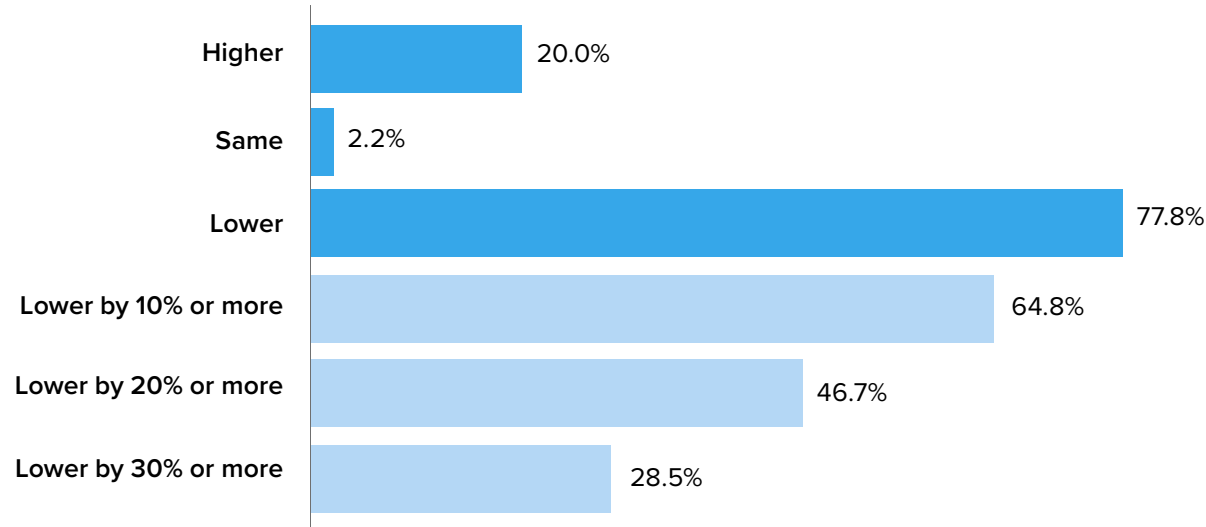




SALES: YEAR-OVER-YEAR

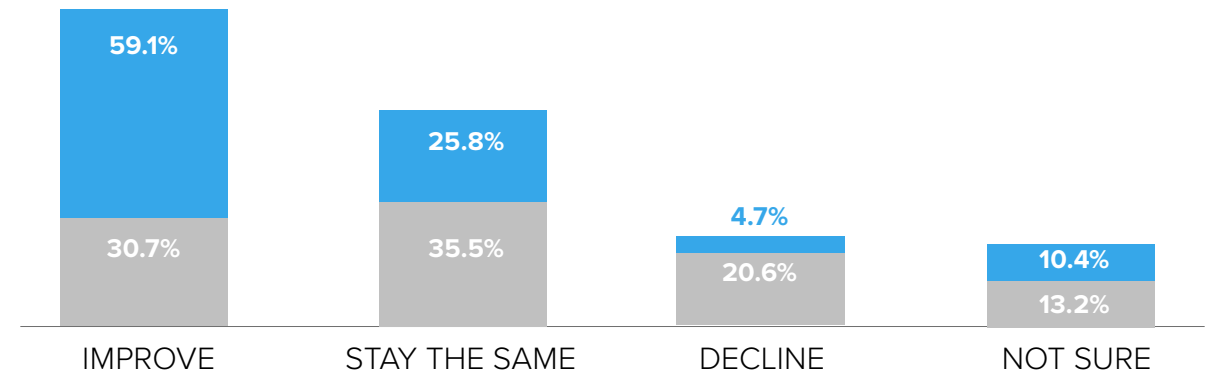
How 2020 sales compared with 2019 sales



CONFIDENCE

Compared with current conditions, over the next month we expect business conditions to:

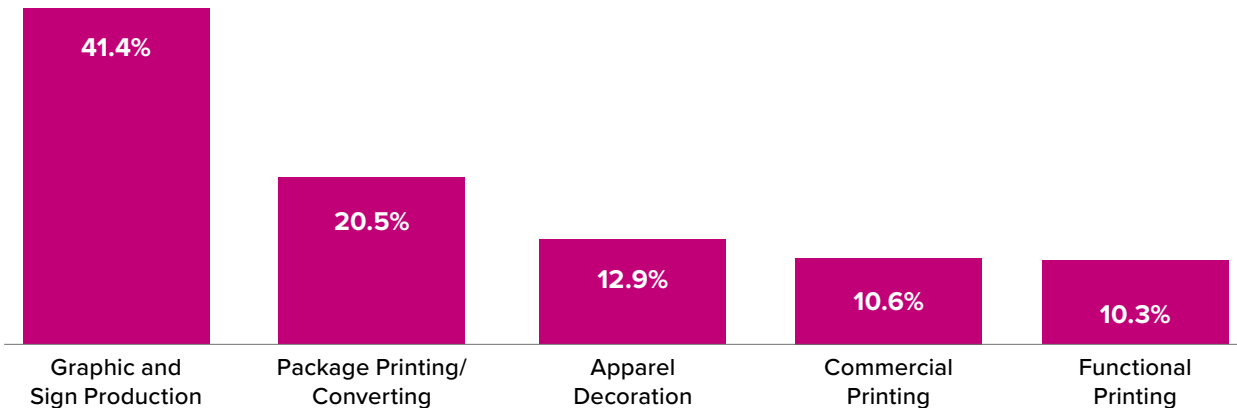
■ 1st Qtr. 2021
■ 4th Qtr. 2020



CONVERGENCE

Have you diversified beyond your primary printing segment? **77.2% YES** **22.8% NO**

If you have, which segments have you entered?



PRODUCT MARKET EXPECTED GROWTH

The highest percentages of companies surveyed expect these products to grow over the next one to two years:

