



# PRINTINGUNITED Journal

## Media Kit 2022

The *PRINTING United Journal* is distributed quarterly to the members of the PRINTING United Alliance, comprising leading North American companies across every sector of the printing industry. Together, this community produces virtually every type of printed product imaginable, literally hundreds of applications using the total spectrum of printing processes and associated technologies. No matter what type of printing they do, our highly engaged audience of executives enjoy relevant, exceptionally produced content in each issue of the *Journal* — making them the ideal audience for whatever products you are marketing to the industry.

# Your Market is Our Audience

## OUR READERS PRODUCE THE COMPLETE RANGE OF PRINTING APPLICATIONS...

### GRAPHICS

Banners/Soft Signage/Flags  
Window Graphics  
Posters/Presentation Graphics  
Retail Graphics/P-O-P Displays  
Wall/Architectural/Building Graphics  
Vehicle Wraps/Vehicle Graphics  
Trade Show/Museum Displays  
Fleet Graphics/Transit Graphics  
Fine Art/Art Reproduction/Photo

### COMMERCIAL

Marketing Collateral/Direct Mail  
Books  
Periodicals/Catalogs  
Technical Documents/Directories  
Financial/Transactional  
High-Volume Commodity Printing  
Business Forms

### PACKAGING

Labels/Tags/Shrink Sleeves  
Corrugated  
Folding Carton  
Flexible Packaging

### APPAREL AND PIECE GOODS

T-Shirts  
Bags  
Performance Wear  
Hats/Caps  
Blankets/Towels  
Patches/Appliques  
Swimwear

### INSTALLATION

Indoor and Outdoor Wall Graphics  
Banners and Soft Signage  
Window Graphics  
Floor/Sidewalk Graphics  
Vehicle Wraps  
Fleet Graphics and Transit Signage  
Non-Adhesive Signage

### SIGNAGE

Backlit Signs  
Pole Signs  
Directional Signage  
Dimensional Signage  
Digital Displays

### INDUSTRIAL

Decals/Durable Labels  
Decorative Wallpaper/Laminates  
3D and Asymmetrical Parts  
Industrial Textiles  
Specialty Glass/Metal/Ceramic/Composite  
Printed Electronics  
Functional Coating/Material Printing  
Instruments/Dials/Overlays  
Containers/Cylindrical Objects  
Additive/Subtractive Manufacturing

## ...USING EVERY PRINTING PROCESS...

Digital Printing (Inkjet)  
Screen Printing  
Digital Printing (Toner/Electrophotography)  
Dye Sublimation

Litho/Offset  
Embroidery  
Flexography  
Pad Printing

Gravure  
Additive Manufacturing

## ...AND RELATED EQUIPMENT, SUPPLIES, SOFTWARE, AND SERVICES

Members of the **PRINTING United Alliance** comprise every sector of the industry. Whether you sell to commercial printers, graphics producers, in-plant printing facilities, industrial printers, apparel decorators, packaging converters, or other print service providers, you will find an audience of top executives who approve purchases of your products and solutions.

The **PRINTING United Journal** is the definitive technical resource for PRINTING United Alliance members, with each issue delivering relevant content for every industry sector: commercial printing, graphics production, package printing and converting, apparel decoration, functional and industrial printing, digital textile production, and graphic installation.

Highlighting the market's latest technology and product options as well as practical takeaways, the quarterly *Journal* features pertinent topics speaking to the four key areas of print operations: business management, prepress, print room (press), and post-press.

## EDITORIAL CALENDAR

### MARCH

- **C-SUITE**  
Knowing when the Customer Isn't Right for Your Business
- **GRAPHIC/SIGN**  
How to Find the Right W2P Option
- **APPAREL**  
Shop Floor Success: Setting up Effective Workflows in Apparel Decoration
- **COMMERCIAL**  
Why Operations Need to Be SOC 2 Compliant
- **FUNCTIONAL/INDUSTRIAL**  
Inkjet's Evolving Role in Functional and Industrial Printing
- **DIGITAL TEXTILE**  
The Current Landscape of Antimicrobial Fabrics
- **PACKAGING**  
Finding the Right Digital Printing Fit
- **PRINTING UNITED ALLIANCE COLUMNS**  
Color Corner  
Government Affairs  
Economic Outlook/Research

**AD CLOSING: FEB. 11 | MATERIALS DUE: FEB. 17**

### JUNE

- **C-SUITE**  
Strategies for Hiring Printing's Next Generation
- **GRAPHIC/SIGN**  
Comparing Screen and Inkjet Inks for High-Durability Printing Applications
- **APPAREL**  
Evaluating Digital Vs. Hybrid for Your Business
- **COMMERCIAL**  
Considerations in Offset Production Automation
- **FUNCTIONAL/INDUSTRIAL**  
Exploring Today's Top Opportunities in Industrial Applications
- **DIGITAL TEXTILE**  
Navigating Digital Textile Finishing Technology Options
- **PACKAGING**  
Maximizing Growth in Labels and Flexible Packaging
- **PRINTING UNITED ALLIANCE COLUMNS**  
Color Corner  
Government Affairs  
Economic Outlook/Research

**AD CLOSING: MAY 13 | MATERIALS DUE: MAY 19**

## EDITORIAL CALENDAR *(continued)*

### SEPTEMBER

#### **BONUS:** PRINTING United Expo Preview

- **C-SUITE**  
How Leaders can Engage Employees in Continuous Improvement
- **GRAPHIC/SIGN**  
Unique Selling Propositions of Leading Graphics Producers
- **APPAREL**  
Maximizing ERP Systems
- **COMMERCIAL**  
Digital Toner vs. Inkjet
- **FUNCTIONAL/INDUSTRIAL**  
Think Ink: An Introduction to Conductive/Optical Inks
- **DIGITAL TEXTILE**  
Digital Textile Design: Software and Other Considerations
- **PACKAGING**  
Relevant Packaging: How Customization and Personalization Plays an Increasingly Important Role in the Packaging Space
- **PRINTING UNITED ALLIANCE COLUMNS**  
Color Corner  
Government Affairs  
Economic Outlook/Research

**AD CLOSING:** AUG. 12 | **MATERIALS DUE:** AUG. 18

### DECEMBER

#### **BONUS:** PRINTING United Expo Takeaways

- **C-SUITE**  
Key Priorities for Your HR Program in 2023
- **GRAPHIC/SIGN**  
Silicone Edge Graphics: The How, What, and Why for Your Sign Business
- **APPAREL**  
Opportunities in Finishing: The Latest, In-Demand Techniques
- **COMMERCIAL**  
How Commercial Printers can Capitalize on Today's Direct Mail Trends
- **FUNCTIONAL/INDUSTRIAL**  
Advancements and Considerations in Direct-to-Object Printing
- **DIGITAL TEXTILE**  
Automating Textile Workflows for On-Demand Production
- **PACKAGING**  
The Current Landscape of Sustainability in Packaging
- **PRINTING UNITED ALLIANCE COLUMNS**  
Color Corner  
Government Affairs  
Economic Outlook/Research

**AD CLOSING:** NOV. 11 | **MATERIALS DUE:** NOV. 17

## RATES

AD SIZE	4X	2X	1X
Inside Front Cover	\$2,645	\$2,990	\$3,220
Inside Back Cover	\$2,530	\$2,860	\$3,080
Back Cover	\$2,875	\$3,250	\$3,500
Full Page	\$2,300	\$2,600	\$2,800
Half Page	\$1,610	\$1,820	\$1,960
Third Page	\$1,265	\$1,430	\$1,540
Quarter Page	\$977.50	\$1,105	\$1,190

Advertising company must be a PRINTING United Alliance member in good standing. Dates and issue themes subject to change.

# Digital File Specifications

Please send all print ad materials to the SendMyAd portal. Simply log on to <https://napco.sendmyad.com> to set up your account and upload/approve your print ad.

## DIGITAL SPECIFICATIONS/PDF FILE REQUIREMENTS

PDF/X-1a is the required file format for the *PRINTING United Journal*. Sending your ad as a PDF/X-1a protects the integrity of your ad file and ensures that it will print properly. Please upload your ad to the SendMyAd portal as a PDF/X-1a file created with Acrobat Distiller 7.0 or higher.

### Please Note:

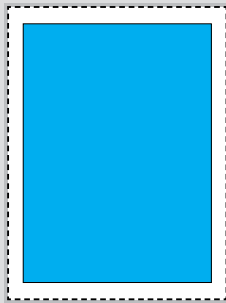
- Scanned images for display must be high resolution (minimum 200 dpi), saved as CMYK (no RGB or JPEG graphics).
- All fonts must be embedded in the PDF and be Type 1 or 3 - No Truetype.
- Bleeds must be 0.125" outside trim.
- All PDFs must be high res/press optimized (PDF/X-1a Compliant).

- Files must be Right Reading, Portrait Mode only 100% size, no rotations.
- If color is critical please provide us with a composite SWOP-certified color proof (with color bars) and send to the Ad Operations Manager listed below. To see a list of SWOP-certified proofs we accept, please visit <http://www.swop.org/certification/certmfg.asp>. We cannot grant makegoods for poor color reproduction unless a SWOP-certified color proof is supplied with your digital file.
- Ad files must be uploaded to the SendMyAd portal. Log on to <https://napco.sendmyad.com>.

**Questions?** Please call Bob Gibbons, Senior VP / Ad Operations Manager, [bgibbons@napco.com](mailto:bgibbons@napco.com), 215-238-5365

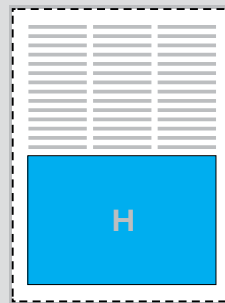
Please note: Advertisers or ad agencies that do not comply with these specifications and/or procedures waive all claims to makegoods or refunds and hold harmless the *PRINTING United Journal* in any and all production disputes

## INSIDE COVERS AND FULL PAGE

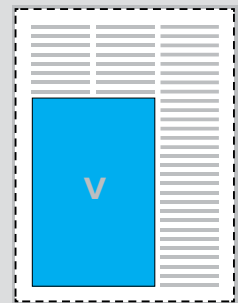


Trim: 8.125"w x 10.875"h  
Bleed: 8.375"w x 11.125" h  
Safety: 7.625"w x 10.375" h

## 1/2 PAGE

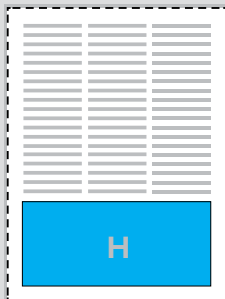


**Horizontal**  
Trim: 7"w x 5" h

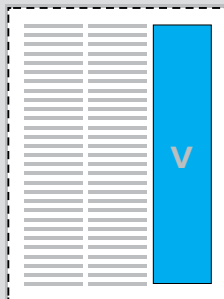


**Vertical**  
Trim: 4.625"w x 6.5"h

## 1/3 PAGE

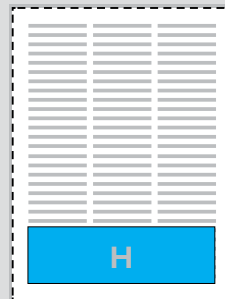


**Horizontal**  
Trim: 7"w x 3.5"h

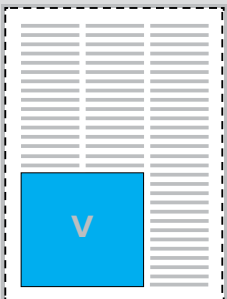


**Vertical**  
Trim: 2.25"w x 9.625"h

## 1/4 PAGE



**Horizontal**  
Trim: 7"w x 2.5"h



**Vertical**  
Trim: 4.625"w x 4"h

Please upload artwork to:  
[napco.sendmyad.com](https://napco.sendmyad.com)

# Electronic Advertising

## BANNER ADS IN THE INDUSTRY INK\*

Delivered weekly to our highly engaged subscriber base of 10,900 imaging professionals, the Industry Ink e-newsletter delivers exclusive content from PRINTING United Alliance subject matter experts, updates on industry trends, important membership news, and much more. Industry Ink gives you a perfect opportunity to stay front of mind with the members of the largest member-driven printing association in North America. Just one 728 x 90 leaderboard banner in each edition!

## Sales Contact:

**Steve Duccilli**  
sduccilli@napco.com  
513-315-4595

The screenshot shows the 'INDUSTRY INK' e-newsletter interface. At the top, it says 'NOVEMBER 4, 2021' and has a 'JOIN' button. Below the header is a large black banner with the text '728 x 90'. The main content area features several articles with images and text. The first article is titled 'CREATING A WINNING COMPANY CULTURE' and includes a photo of people working in a factory. Other articles include 'Addressing Labor Shortages', 'Stay Up to Date on the Federal Vaccine Mandate', 'The Impact of OSHA's Emergency Temporary Standard', 'Membership Spotlight: AAA Flag & Banner Stays Ahead of Industry Trends', 'Congratulations, ASDPT Inductees and Award Winners!', and 'WELCOME, NEW MEMBERS!'. At the bottom, there is a section for 'INDUSTRY NEWS' with several headlines.

## Banner Ad Sizes and Pricing:

728 x 90 - \$995

*\*Ad sizes and layout subject to change.*

## Ad Material Specs:

- Max Initial File Size: 45 Kb
- Animation Maximum 3 loops, 4 frames
- Creative Requirements: .jpg, .gif or .png accepted
- Click URL
- Flash ads not accepted
- Animated image not recommended
- Hosting: Publisher hosted or 3rd party
- Submission Deadline: 3 days before flight