this issue

What Diecutting's Shifting Reality Means for Printers

Navigating Digital Textile Finishing Technologies The Benefits of a Packaging



In this issue

PRINTINGUNITE

How Printers Plan and Profit From Capital Investment

Why the Pairing of Apparel and Promo Items Makes Sense

The Science Behind Ink Adhesion for Industrial Applications



Atlanta on Our Minds

Industry professionals across the world, representing all printing segments, head **PRINTING United Expo** for an exdesigned to revolutionize the

Journa Media Kit 2024

The *PRINTING United Journal* is distributed quarterly to the members of the PRINTING United Alliance, comprising leading North American companies across every sector of the printing industry. Together, this community produces virtually every type of printed product imaginable, literally hundreds of applications using the total spectrum of printing processes and associated technologies. No matter what type of printing they do, our highly engaged audience of executives enjoy relevant, exceptionally produced content in each issue of the *Journal* — making them the ideal audience for your advertising message regardless of what products or services you are marketing to the printing industry.





Your Market is Our Audience

OUR READERS PRODUCE THE COMPLETE RANGE OF PRINTING APPLICATIONS...

GRAPHICS

Banners/Soft Signage/Flags Window Graphics Posters/Presentation Graphics Retail Graphics/P-O-P Displays Wall/Architectural/Building Graphics Vehicle Wraps/Vehicle Graphics Trade Show/Museum Displays Fleet Graphics/Transit Graphics Fine Art/Art Reproduction/Photo

COMMERCIAL

Marketing Collateral/Direct Mail Books Periodicals/Catalogs Technical Documents/Directories Financial/Transactional High-Volume Commodity Printing Business Forms

PACKAGING

Labels/Tags/Shrink Sleeves Corrugated Folding Carton Flexible Packaging

APPAREL AND PIECE GOODS

T-Shirts Bags Performance Wear Hats/Caps Blankets/Towels Patches/Appliques Swimwear

INSTALLATION

Indoor/Outdoor Wall Graphics Banners/Soft Signage Window Graphics Floor/Sidewalk Graphics Vehicle Wraps Fleet Graphics/Transit Signage Non-Adhesive Signage

SIGNAGE

Backlit Signs Pole Signs Directional Signage Dimensional Signage Digital Displays

INDUSTRIAL

Decals/Durable Labels Decorative Wallpaper/Laminates 3D and Asymmetrical Parts Industrial Textiles Specialty Glass/Metal/Ceramic/Composite Printed Electronics Functional Coating/Material Printing Instruments/Dials/Overlays Containers/Cylindrical Objects Additive/Subtractive Manufacturing

| USING EVERY PRINTING PROCESS | | | | | |
|---|--------------|------------------------|--|--|--|
| Digital Printing (Inkjet) | Litho/Offset | Gravure | | | |
| Screen Printing | Embroidery | Additive Manufacturing | | | |
| Digital Printing (Toner/Electrophotography) | Flexography | | | | |
| Dye Sublimation | Pad Printing | | | | |

...AND RELATED EQUIPMENT, SUPPLIES, SOFTWARE, AND SERVICES

Members of the PRINTING United Alliance comprise every sector of the industry. Whether you sell to commercial printers, graphics producers, in-plant printing facilities, industrial printers, apparel decorators, packaging converters, or other print service providers, you will find an audience of top executives who approve purchases of your products and solutions.

Journa

The *PRINTING United Journal* is the definitive technical resource for PRINTING United Alliance members, with each issue delivering relevant content for every industry sector: commercial printing, graphics production, package printing and converting, apparel decoration, functional and industrial printing, digital textile production, and graphic installation.

Highlighting the market's latest technology and product options as well as practical takeaways, the quarterly *Journal* is written specifically for C-suite executives and features pertinent topics speaking to the four key areas of print operations: business management, prepress, print room (press), and post-press.

EDITORIAL CALENDAR

MARCH

- C-SUITE Artificial Intelligence in the HR Process
- GRAPHIC/SIGN
 Who Buys Wide-Format: How, From Whom, and Why
- APPAREL
 Specialty Inks for Screen Printing
- COMMERCIAL
 Election Mail
- FUNCTIONAL/INDUSTRIAL
 The Rise of Direct-to-Object Printing
- DIGITAL TEXTILE EPR and Why it Matters to You
- PACKAGING Busting Color Myths in Packaging
- PRINTING UNITED ALLIANCE COLUMNS Color Corner Government Affairs Economic Outlook/Research Membership Minute Q&A

AD CLOSING: FEB. 2 | MATERIALS DUE: FEB. 7

JUNE

- C-SUITE
 Climate Change and the Rising Costs of HVAC
- GRAPHIC/SIGN The Growth of LED Technology to Cure UV-Based Inks
- APPAREL
 Direct to Film and the Labor Crisis
- COMMERCIAL
 Print Volume Trends in Sheetfed and Continuous Feed Inkjet
- FUNCTIONAL/INDUSTRIAL
 Ways Functional Printing Can Bring Market Differentiation
- DIGITAL TEXTILE
 Digital Textile Printing as Art
- PACKAGING How Packaging Design Adapts and Speaks to the Retail Consumer
- PRINTING UNITED ALLIANCE COLUMNS Color Corner Government Affairs Economic Outlook/Research Membership Minute Q&A

AD CLOSING: MAY 17 MATERIALS DUE: MAY 22

Journal

EDITORIAL CALENDAR (continued)

SEPTEMBER

BONUS: PRINTING United Expo Preview

- C-SUITE Embracing Convergence Without Diluting Your Brand
- GRAPHIC/SIGN In-Housing or Outsourcing? How to be the Expert for Your Customers
- APPAREL
 Threading Complex Items on a Heat Press
- COMMERCIAL
 How to Combat Escalating Costs With Automation
- FUNCTIONAL/INDUSTRIAL Thermoforming and UV Ink
- DIGITAL TEXTILE What Does Sustainability Really Mean to Textile Printers?
- PACKAGING Managing SKU Proliferation in a World of Short Runs
- PRINTING UNITED ALLIANCE COLUMNS Color Corner Government Affairs Economic Outlook/Research Membership Minute Q&A

AD CLOSING: JULY 19 MATERIALS DUE: JULY 24

DECEMBER

BONUS: PRINTING United Expo Recap

- C-SUITE
 Implementing Geofencing Into Your Marketing Strategy
- GRAPHIC/SIGN
 Finding Deeper Opportunities With Web-to-Print
- APPAREL
 Artwork Challenges and the Case for AI
- COMMERCIAL Conquering the Greatest Labor Bottleneck: Finishing
- FUNCTIONAL/INDUSTRIAL
 Durable Labels
- DIGITAL TEXTILE Functional Textile Coatings for Thermal Regulation
- PACKAGING
 Connected Packaging
- PRINTING UNITED ALLIANCE COLUMNS Color Corner Government Affairs Economic Outlook/Research Membership Minute Q&A

AD CLOSING: NOV. 8 | MATERIALS DUE: NOV. 13

| RATES | | | | |
|--------------------|---------|---------|---------|--|
| AD SIZE | 4X | 2X | 1X | |
| Inside Front Cover | \$2,910 | \$3,290 | \$3,540 | |
| Inside Back Cover | \$2,785 | \$3,145 | \$3,390 | |
| Back Cover | \$3,695 | \$4,175 | \$4,500 | |
| Full Page | \$2,530 | \$2,860 | \$3,080 | |
| Half Page | \$1,770 | \$2,000 | \$2,155 | |
| Third Page | \$1,390 | \$1,575 | \$1,695 | |
| Quarter Page | \$1,075 | \$1,215 | \$1,310 | |

Advertising company must be a PRINTING United Alliance member in good standing. Dates and issue themes subject to change.

Digital File Specifications

Please send all print ad materials to the SendMyAd portal. Simply log on to https://napco.sendmyad.com to set up your account and upload/approve your print ad.

DIGITAL SPECIFICATIONS/PDF FILE REQUIREMENTS

PDF/X-1a is the required file format for the *PRINTING United Journal*. Sending your ad as a PDF/X-1a protects the integrity of your ad file and ensures that it will print properly. Please upload your ad to the SendMyAd portal as a PDF/X-1a file created with Acrobat Distiller 7.0 or higher.

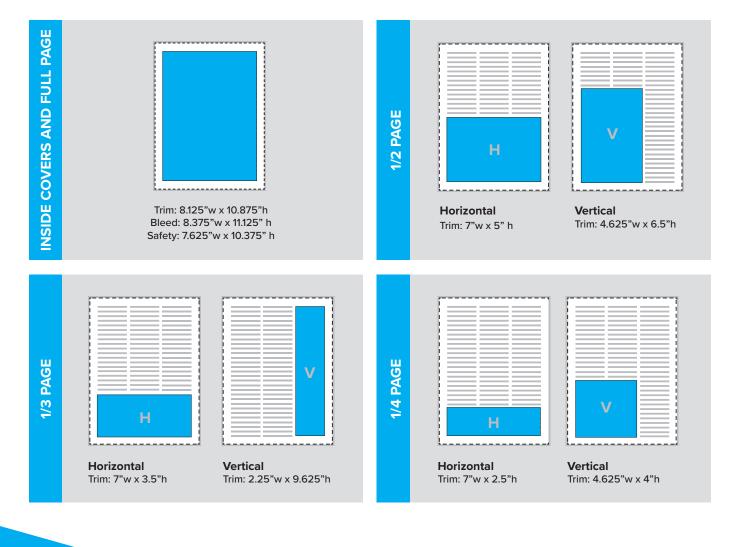
Please Note:

- Scanned images for display must be high resolution (minimum 200 dpi), saved as CMYK (no RGB or JPEG graphics).
- All fonts must be embedded in the PDF and be Type 1 or 3 No Truetype.
- Bleeds must be 0.125" outside trim.
- All PDFs must be high res/press optimized (PDF/X-1a Compliant).

- Files must be Right Reading, Portrait Mode only 100% size, no rotations.
- If color is critical, please provide us with a composite SWOPcertified color proof (with color bars) and send to the Ad Operations Manager listed below. To see a list of SWOP-certified proofs we accept, please visit http://www.swop.org/certification/ certmfg.asp. We cannot grant makegoods for poor color reproduction unless a SWOP-certified color proof is supplied with your digital file.
- Ad files must be uploaded to the SendMyAd portal. Log on to https://napco.sendmyad.com.

Questions? Please call Bob Gibbons, Senior VP / Ad Operations Manager, bgibbons@napco.com, 215-238-5365

Please note: Advertisers or ad agencies that do not comply with these specifications and/or procedures waive all claims to makegoods or refunds and hold harmless the *PRINTING United Journal* in any and all production disputes



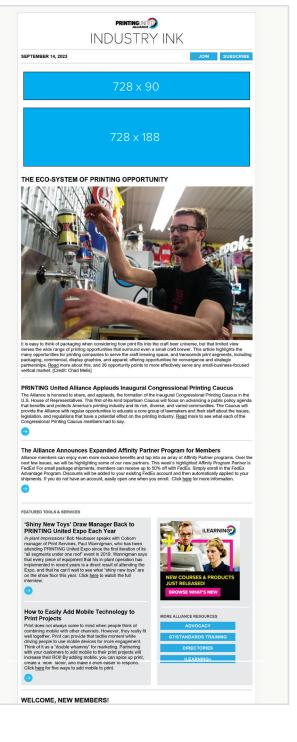
Please upload artwork to: napco.sendmyad.com



Electronic Advertising

BANNER ADS IN THE INDUSTRY INK*

Delivered weekly to our highly engaged subscriber base of more than 20,000 imaging professionals, the Industry Ink e-newsletter delivers exclusive content from PRINTING United Alliance subject matter experts, updates on industry trends, important membership news, and much more. Industry Ink gives you a perfect opportunity to stay front of mind with the members of the largest member-driven printing association in North America. Only one banner ad per edition.



Banner Ad Sizes and Pricing:

728 x 90 - \$1,095 728 x 188 - \$1,250

*Ad sizes and layout subject to change.

Ad Material Specs:

- Max Initial File Size: 45 Kb
- Animation Maximum 3 loops, 4 frames
- Creative Requirements: .jpg, .gif or .png accepted
- Click URL
- Flash ads not accepted
- Animated image not recommended
- Hosting: Publisher hosted or 3rd party
- Submission Deadline: 3 days before flight

Sales Contact:

Steve Duccilli sduccilli@napco.com 513-315-4595

